

## **Leading Patient Engagement Company Royal Solutions Group Adds Eligibility and Estimating to RoyalPay™, Royal's Mobile Payments Platform**

*Royal's Mobile Payments Platform (RoyalPay™) Introduces Innovative Automation, Enhanced Self-Service for Patients, and Seamless Integration with Eligibility and Estimating processes; Accepts Payments at Time of Care or Remotely From any Device.*

**NEW YORK, June 10, 2015** -- Royal Solutions Group LLC, a provider of Software-as-a-Service solutions to the Healthcare industry, recently added new functionality to its mobile payments software, RoyalPay™, allowing providers to perform real time eligibility checks and patient balance estimation. Healthcare providers can now accept payments directly from patients at the point of service. Seamlessly integrating within each client's environment, RoyalPay™ leverages Chase Paymentech™ to offer clients a lower-cost payment solution that connects with patient profiles.

With the recent launch of RoyalPay Inc. and the RoyalPay™ payments processing platform in the first quarter of 2015, Royal has taken a significant leap forward in the company's suite of patient engagement solutions. Royal continues to demonstrate a strong focus on helping clients enhance their patient engagement strategy while also optimizing operating costs. Clients currently using the RoyalPay™ platform are already realizing cost benefits associated with credit card processing fees they have been paying for years. Clients are also benefiting from a significant reduction in time intensive manual tasks previously required to check patient eligibility, calculate estimates, and collect payments.

Using the RoyalPay™ iPad enclosure, or any swipe device, patients can pay for their exam or appointment at the time of their visit, greatly reducing the time spent by office staff on manual eligibility validation ahead of time and payment invoicing and collections after the exam. Patients can know how much a visit or procedure will cost them even before stepping foot in the waiting room. Clients can easily track payments, send automated receipts, or engage patients with payment reminder notifications.

"Since we started using Royal Pay to run our eligibility checks and estimations, we have been able to streamline our processes and increase our upfront collection of payments," says Cheri Parrish, Director of Billing and Reimbursements at Radiology Ltd in Tucson. "We are saving time at check-in by using swipe devices to collect the estimated patient balance at the time of their visit."

### **Customer Benefits**

- **Simplified Integration** – RoyalPay™ is quickly activated in any environment and its innovative approach to eligibility and estimates functionality enhances interoperability to streamline both front and back office workflows
- **Enhanced Payment Collection** – Providers can notify patients of their estimated out of pocket expenses before the exam and they can now accept payments from home, the same day the care was provided during check-in, or after the exam day based on workflow preferences.
- **Cost Efficiencies** – RoyalPay™ saves clients on traditional credit card transaction fees and development costs of implementing a fully integrated payment solution with patient profiles and by automating the eligibility and estimation functions for better accuracy and less staff time required.

### **About Royal Solutions Group**

Royal Solutions Group is a provider of Software-as-a-Service (SaaS) EHR Solutions to the Healthcare industry across America. Royal offers Royal Forms™ for secure electronic forms, Royal Kiosks™ for patient registration and access, RoyalPay™ for electronic payment processing and eligibility estimation, Royal Letters™ for secure email notifications, Royal MD™ for practice and referral management and Report Guard® for encryption, connectivity, and interoperability services. Royal Solutions Group owns and operates its Health Information Exchange (HIE), which is responsible for the centralization of data and connectivity-ease with any third party system. Royal Solutions Group is *How Information Moves*.

Headquartered in New York, NY, Royal serves a broad range of clients across North America. We offer solution centric approaches to Integrating Technology, enabling Meaningful Use and Optimizing Processes.

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